



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*



**North Star
Chapter**

NorthStarAI.org

December/January

1265 Josephine Rd., Roseville, MN ~ 651-633-0676 ~ Web site: www.northstarai.org

December, 2009

**Annual RERC
Industry Forecast-2009**



***“Market Aftershocks and
the Road to Recovery”***

At the January 13th program, Riggs will present on the findings in the 2009 report. The report, co-produced by Real Estate Research Corporation, Principal Real Estate Investors, and CBRE/Torto Wheaton Research, addresses the deteriorating outlook for both the U.S. and global economies, as capital markets continue to experience severe volatility and high levels of risk aversion.

In his forecast, Ken Riggs will discuss how the various shocks to our economy, including the credit market implosion and the recession, are affecting investment now and will continue to do so for a long time to come.

He will also address how well the government intervention attempts to restore market stability and investor confidence are working, and will examine what this investment environment means for overall returns, particularly for commercial real estate.

2 Hrs. MN Appraisal & Real Estate
Continuing Education & 2 Hrs.
Appraisal Institute Credit applied for.

North Star Chapter of the Appraisal Institute

in conjunction with

IREM Minnesota Chapter #45

present the

January Luncheon Meeting

with National Speaker

Kenneth P. Riggs, Jr., MAI, CRE, CFA

2009 Annual RERC-Industry Forecast

“Market Aftershocks and the Road to Recovery”

Published by Real Estate Research Corporation

Tuesday, January 13, 2009

**Time: 11:30 - Registration
12:00 - Lunch/Networking/Program
2:30 - Adjourn**

**Location: Golden Valley Country Club
7001 Golden Valley Road, Golden Valley, MN 55427**

\$40.00 fee for those who have paid the Chapter Service Fees

\$80.00 - Out-State Members

\$80.00 - Non-Members & Non-Registered

Reservation Deadline is January 9, 2009



A very Happy and Healthy 2009 to you all!

Kenneth Riggs has committed his entire professional career to achieving the most recognized education and designation standards, gaining a broad-based view of real estate issues, and working with a wide spectrum of clients in order to provide them and the industry with an analytical but practical approach to solving commercial real estate problems. Riggs holds an MBA with a concentration in finance and statistics from the University of Chicago Graduate School of Business and has served as President and CEO of the Real Estate Research Corporation since 1991.

All Attendees will receive a copy of the “Expectations and Market Realities in Real Estate in 2009” \$195.00 value ~ FREE ~





Dear North Star Chapter Members,

For those not able to make the November meeting, you missed a great meeting at the Town and County Club with 2009 President Elect Leslie Sellers providing insight into current issues concerning the Appraisal Institute. A definite highlight was seeing the look on Chuck Springer's face upon conveyance of the Honorary Award. He looked great in his pink Boa and sunglasses.

The North Star Chapter is again joining with IREM to kick start the new-year with a January 13th meeting at the Golden Valley Country Club. This popular occasion again features the captivating predictions of Real Estate Research Corporation as presented by Kenneth Riggs, Jr. This is always a very well attended event and seating is limited, so please register in advance.

I can't begin to tell everyone how grateful and appreciative I am for the opportunity to serve as chapter president in 2008. Particular thanks are extended to those who have served on the 2008 Board and with committees, and, of course, to Maribelle for running the chapter and giving the passion only the way she can! We are fortunate to have so many dedicated volunteers to make our chapter successful. Having said that, there always is a need for new people to give back to the profession that has given them so much.

2008 has clearly been a difficult year for the profession as a whole and the overall economy with few signs of immediate recovery. Given this, membership has grown in 2008 and finances are sound with no dues increases once again budgeted. Education once again was the North Star Chapters pride and joy with so many tremendous Appraisal Institute courses and seminars offered as well as the very successful Trends Seminar. Thank you Kurt Ophus and Maribelle for your tremendous guidance with Education!

A number of goals were set for 2008 and progress was made. As mentioned, a strong calendar of courses and seminars was presented successfully despite the appraisal professions economic concerns. We again topped the prior year's attendance at the Trends Seminar, we increased membership and a large number of new designees occurred. An Associate Guidance Seminar was planned in 2008 and will be presented in 2009 and we continued our outreach by having joint meetings with IREM and added the Assessors organization.

As 2008 comes to a close, we are very fortunate to be led in 2009 by Bill Ruff! Bill is a very dynamic leader with a strong history and experience level both locally and nationally with the Appraisal Institute.

Once again, thank you for the opportunity to be a part of such a fantastic organization.

Mike Moynagh, MAI
Chapter President, 2008

Dan Mueller said as he was leaving office that, "Incoming chapter president Mike Moynagh has some great ideas for the future and the Chapter will be well served with Mike at the helm". He was right, you have done an incredible job, Mike, and always with a smile and enthusiasm! The Chapter thanks you for your hard work and dedication on behalf of the Chapter!

Would you be interested in attending LDAC? April 29 - May 1, 2009 - Washington, D.C.

Each year the North Star Chapter of the Appraisal Institute tries to send a representative to LDAC - the Leadership Development Advisory Council. Last year the Board of Directors decided to send two representatives and would like to do the same in 2009.

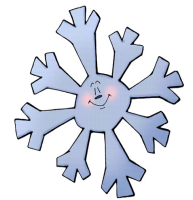
Below we have added a brief description of what LDAC is and what LDAC does. We would invite any of you who are interested to respond to Maribelle @ maribellec@aol.com. You will then be sent an application form to be filled out and returned to the Board. Based on the responses, the Board will make a decision as to who they will send. The Chapter would allow \$1,250.00 in funds to be used by each Applicant which would include the application fee of \$295.00. The Meetings will be held: April 29—May 1, 2009, at the Washington Court Hotel, Washington, DC

Please act quickly! The Board will be meeting on January 6, 2009 at which time they would like to consider the applications and select the names of two nominees to be sent to the Appraisal Institute.

What is LDAC?

- A revolutionary approach to leadership development!
- An incubator of new programming ideas!
- A mouthpiece to our Nation's lawmakers!

The Leadership Development & Advisory Council (LDAC) has served as a source of leadership and as an inspiration for new programming ideas for the Appraisal Institute for over 30 years. Through a series of roundtable discussions, LDAC provides a forum where ideas and opinions of targeted topics of concern in the appraisal profession are exchanged.



Capitol Hill Trip

LDAC establishes an "appraiser presence" in Congress. Organized into Congressional Teams, LDAC participants lobby Capitol Hill and demonstrate that the Appraisal Institute is made up of professionals who recognize the importance of being actively involved in the political process. Visit the Appraisal Institute [Government Affairs](#) page.

Why Attend?

Ask any LDAC alumni, and they will undeniably tell you that LDAC has been one of their most positive experiences with the Appraisal Institute! Here's why:

- LDAC is your spring board for future leadership within the Appraisal Institute
- You get to make a difference in the Appraisal Institute by helping to formulate solutions to obstacles and challenges faced by the appraisal industry
- You have an opportunity to make your voice heard by members of the Nation's lawmakers
- LDAC is your ticket to D.C. in the Spring

Up to 100 individuals will be selected based on the following criteria:

1. Work experience (minimum of 3 years real estate experience or have taught real estate courses for 3 years)
2. Professional quality of work, demonstrating an outstanding ability in appraising or related profession
3. Personal attributes, to be described in letter of recommendation (i.e. an up-and-coming leader in his/her Chapter, a strong contributor to discussion on a sophisticated level)
4. Balance and diversification of the Council

If you have any interest in attending these meetings, please let the Chapter know as soon as possible. The Chapter must send the applications with the registrant fee, a resume and recommendation of the Chapter Board to the Appraisal Institute by February 1, 2009. So again, if you have an interest, please let us know ASAP!!!

Respond by e-mailing the Chapter office at: maribellec@aol.com or call Maribelle at 651.633.0676

Appraisal Institute Board Adopts Long Range Plan

At its November 6-7, 2008, meeting in San Antonio, Texas, the Appraisal Institute Board of Directors (BOD) discussed a variety of current topics facing the Appraisal Institute and the appraisal profession, including a report of the Long-Range Planning Project Team and adoption of numerous 45-Day Notice items. Other issues discussed that have been previously reported in *Appraiser News Online* include the voting down of possible affiliation with the National Association of Realtors and the election of Joseph Magzdiarz, MAI, SRA, as the Appraisal Institute's 2009 Vice President.

The BOD received a recommendation from the Long-Range Planning Project Team regarding the course and direction of the Appraisal Institute looking forward to 2014 and beyond. The overall goal of the Long-Range Plan is to ensure the long-term growth and success of the Appraisal Institute. Highlighted recommendations to the Board included the following:

- The Appraisal Institute's continued focus on its 76-year tradition as a professional association, with an emphasis on advocacy of professional standards and ethics.
- The development of new valuation methodologies and techniques.
- Exploring ways in which to unify the property economics profession.
- Transform the Appraisal Institute into a multidisciplinary association, which will include professionals in commercial and residential real estate valuation, and non-real estate valuation disciplines.

In addition, the Long-Range Planning Project Team recommended recruiting and educating more international members in order to increase the prominence of AI designations and enhance business opportunities for AI members worldwide. The next phase in the process is to develop an Action Plan consisting of long-range strategies. The first phase of the Action Plan will be ready for the January 2009 Board meeting.

The Board approved a number of proposed changes to the Bylaws and Regulations, as set forth in the recent 45-Day Notice, including education requirement equivalencies for residential associate members outside the United States; residential educational equivalencies for dual associate members; and an equivalency for the college degree requirement for SRA membership. The Board adopted the 45-Day Notice proposal under which residential Associate Members will be deemed to have met the creditable class hour requirement. The Board also adopted the 45-Day Notice proposal under which the Leadership Development and Nominating Committee's functions and responsibilities would be divided into two committees, effective January 1, 2009, as follows: a national Nominating Committee and a national Leadership Development and Training Committee.

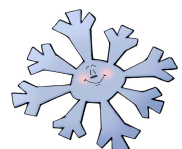
The Board defeated a proposal in the 45-Day Notice to create national, regional and chapter Associate Member Committees, but directed the next 45-Day Notice to include a new proposal for a national Associate Member Committee.

Furthermore, the Board approved a motion for the Vice Chair of the Leadership Development and Advisory Council to serve a one-year term on the Strategic Planning Committee during the year in which the Vice Chair assumes such position on LDAC.

The Board approved a motion to require chapters to hold elections prior to June 30 of each year; to make available for use at the Region and Chapter levels the Leadership Resources Registry used at the National Level, and to include all members in this resource; and to set a policy that chapter forums take place inside Communities of Practice. The Board recommended that the Northern California Chapter and other chapters, as assigned by the Executive Committee, beta test the appraisal forums for Communities of Practice.

The next meeting of the Board of Directors is scheduled for January 15-17, 2009, in Las Vegas, Nevada.

For more information, please visit the Appraisal Institute website at:
www.appraisalinsitute.org



Associate Guidance Workshop—March 12, 2009

ATTENTION ALL ASSOCIATES AND AFFILIATES

The North Star Chapter is hosting a FREE 3-hour seminar to help guide associates through the designation process. This seminar is designed to help build confidence and motivate associates to begin or complete their designation requirements.

When: Thursday, March 12, 2009

Where: Continuing Education and Conference Center—U of MN
1890 Buford Ave., St. Paul, MN 55108—Room 155

Time: 8:00 a.m. - 11:30 a.m.

Fees: FREE to all Associates and Affiliates. Limited to first 70 who sign-up!!!

The seminar combines brief presentations from Appraisal Institute designated members on each area of the designation process. This seminar is a great tool for our chapter to offer to assist associate members in the designation process, and since this seminar is free to our members, it is also a great benefit!

KEY TOPICS INCLUDE:

- Experience Review
- Demonstration Report
- Comprehensive Exam

This seminar is highly recommended for associates who have one or more steps in the designation process. It is open to anyone with questions and concerns about becoming designated, how to get started, how to figure out and work with the different aspects of this process. **Associates will have the opportunity to ask questions after a brief presentation on each topic. You can sign up now!!!** www.northstarai.org/meetingsEvents.asp

Federal Agency Update Symposium - January 13-15, 2009—Las Vegas

Register Now to Redeem Your Gift: Sign up for the Federal Agency Update Symposium, January 13-15, 2009, in Las Vegas, NV and receive a **FREE** HP12C financial calculator in the mail. Quantities are VERY limited – so take action today!

In addition to receiving a useful gift, you'll have the opportunity to join top government officials and a host of industry experts at Federal Agency Update as they address the challenges impacting your infrastructure projects today.

Choose from more than 30 sessions on topics such as:

- Updates from FHWA, FTA, FAA, HUD, DOE and USACE
- PHMSA: Best Practices in Pipeline Safety
- Acquisition of Foreclosed Property
- Section 18 Relocation for Public Housing
- Consultant Teaming: A New Day in Right of Way
- Recruitment and Succession Planning

Another Bonus: AI members can receive up to 15 hours of AI continuing education credit, and IRWA members can receive up to 24 hours of IRWA education credit.

Sign-up today: <https://www.irwaonline.org/eweb/DynamicPage.aspx?Site=irwa071306&WebKey=b92d1220-2cd6-420c-bbc1-4d114ca696bc>

Dates Set for 2009 Comprehensive Examination

The Appraisal Institute is pleased to announce that Pearson VUE Professional Testing Centers will administer the General Comprehensive Examination in 2009. Registration for the exam is now available on the Appraisal Institute Website. The 2009 exam dates, including application deadlines, are as follows:

April 22 - 23 (Application Deadline: February 25, 2009)
July 28 - 29 (Application Deadline: June 2, 2009)
October 28-29 (Application Deadline: September 2, 2009)

Participants are required to complete an application on the Appraisal Institute [Web site](#) and submit to headquarters for eligibility verification. After the member's application is verified by headquarters, a confirmation number and instructions on how to schedule the exam will be provided to the member. Availability of seats at testing centers is strictly on a first come, first served basis, so once you receive the confirmation email, you are encouraged to make an appointment as soon as possible. All exam results will be e-mailed to members within two weeks after the date of the exam.

To obtain more information, download the [2009 General Comprehensive Examination](#) guide. If you have additional questions, please contact the Associate and Prospective Member Services at 312-335-4111 or associate@appraisalinstitute.org.

Scholarship Opportunities

APPRAISAL INSTITUTE EDUCATION TRUST SCHOLARSHIP - Deadline March 15, 2009

Scholarships for undergraduate and graduate students majoring in real estate appraisal, land economics, real estate or allied fields. Must be an U.S. citizen, attending a University or Community College in the U.S. Selection based on academic excellence. Contact: ocarreon@appraisalinstitute.org or call 312.335.4100 for application and further information.

MINORITIES ANDWOMEN EDUCATIONAL SCHOLARSHIP PROGRAM - Deadline is April 15

Applicant must be a minority identified by the U.S. Census Bureau as follows: Black, Asian or Pacific Islander, Hispanic, American Indian, Alaskan Native, or female. Must be a full-time or part time student enrolled in real estate related courses in real estate or a related field within a degree granting college/university or junction college. Contact: hrichmond@appraisalinstitute.org

MINORITIES & WOMEN REGIONAL SCHOLARSHIP PROGRAM - Deadline-December 15 for following year.

Applicant must be a minority as identified above. Applicant must be a designated or associate member in good standing and scholarships may be applied only to Appraisal Institute core courses qualifying an individual for the MAI or SRA designation. Contact: hrichmond@appraisalinstitute.org

NORTH STAR CHAPTER EDUCATIONAL SCHOLARSHIP - Deadline is September 15

Open to all Associates and Affiliates in the North Star Chapter to be used for Chapter Educational offerings. Applications will be submitted to the Education Committee. Contact: maribellec@aol.com for application.

New Student Handbook Coming in January

Students and valuation practitioners alike can rely on The Student Handbook to The Appraisal of Real Estate, 13th edition, to help them understand the appraisal profession, prepare for state licensing exams and embark on a successful career in real estate valuation. Developed to complement the latest edition of the Appraisal Institute's classic text, this new student handbook:

Summarizes topics addressed in each chapter of The Appraisal of Real Estate, 13th edition
Explains and illustrates the nuances of valuation theory and practice through real-world examples
Presents sample problems that will allow you to test your valuation knowledge every step of the way

Be on the lookout for the new edition in early January! Retail price will be \$55; member price will be \$45.00

North Star Chapter Education Schedule - 2009

2009 Courses ~ Title – Hours - Dates	Member Tuition	Non-Member	Late Pay.
**Pkg. Price-“Trainee” Appraiser Courses (75 Hours) – Feb.10 – Mar. 10	\$825.00	\$975.00	Jan. 27
**Basic Appraisal Principles – 30 PreLic./CE Hours w/Exam – February 10-13	390.00	450.00	Jan. 27
**Basic Appraisal Procedures – 30 PreLic/CE Hours w/Exam – February 24-27	390.00	450.00	Feb. 10
**15-Hour National USPAP Course –15 Hrs. PL/QE/CE-MN (AP/RE) A.I.– Mar. 9-10	235.00	300.00	Feb. 23
Advanced Income Capitalization (Course 510) - March 23-28 40 Hours PreLic/QE/CE with Exam, 36 Hours CE without Exam	625.00	725.00	Mar. 9
7-Hour .National USPAP Update Course -7 Hrs. Required CE (AP & RE) – April 2	170.00	190.00	Mar. 19
Residential Report Writing and Case Studies—April 6-7 15 Hours PreLic/QE/CE with Exam, 14 Hours CE without Exam	300.00	350.00	Mar. 23
General Market Analysis & Highest & Best Use - April 20-23	450.00	600.00	Apr. 6
NEW - Condemnation Appraising: Principles & Applications—3 Day—May 6-7-8 22 Hours CE with Exam—Part of NEW Certificate Program	375.00	475.00	Apr. 22
NEW - Appraisal Curriculum—Day 1 - June 11 Appraisal Curriculum—Day 1 and Day 2 - June 11 and June 12	170.00 300.00	190.00 350.00	May 28 May 28
NEW REQUIREMENT: <i>During each Appraisal Institute Cycle beginning 1/1/2007 Residential Designated Members must attend Day 1 (8 Hours) General Designated Members must take Day 1 & 2 (Back to Back 15 Hours)</i>			
7-Hour National USPAP Update Course - 7 Hrs. Required CE - MN/A.I. – July 20	170.00	190.00	July 6
NEW Business Practices & Ethics (420) - 7 Hours CE (No Exam) - MN/AI - July 21	170.00	190.00	July 7
Advanced Applications (Course 550) - Sept. 10, 11, 12, 14, 15, 16 40 Hours PL/QE/CE with Exam, 36 Hours CE without Exam	625.00	725.00	Aug. 27
General Appraiser Report Writing and Case Studies– 30 Hrs. PL/QE with Exam – TBD	450.00	600.00	Nov.

2009 Seminars ~ Title – Hours - Dates	Member Tuition	Non-Member	Late Pay.
Introduction to FHA Appraising—7 Hrs. CE—AI & MN AP/RE—Jan 8 (What Appraisers Need to Know about HUD, Procedures & Roster Eligibility)	\$190.00	\$210.00	Dec. 26
An Introduction to Valuing Green Buildings - 7 Hrs. CE - AP/RE—Feb. 16	190.00	210.00	Feb. 2
11th Annual Real Estate Trends Seminar - 8 Hrs. CE - AP/RE—May 28	160.00	160.00	May 21
Subdivision Valuation - 7 Hrs. CE –A.I./MN AP/RE - July 30	190.00	210.00	June 29
Supporting Capitalization Rates - 7 Hrs. CE –A.I./MN AP/RE - October 5	190.00	210.00	Sept. 21

Register online: www.northstarai.org/education

2008 Honorary Member Award Presented to Chuck Springer

At the Chapter meeting on November 18th - Chuck Springer, MAI, SRA was presented with the Honorary Member Award. It seemed fitting to honor a man as dedicated as Chuck has been and was during his many years with the Society of Real Estate Appraisers, the American Institute of Real Estate Appraisers and the Appraisal Institute-especially as he has just finished serving as the Chair of Region III.

“The year 2001 was truly eventful for our Chapter!

We hit the ground running with plans for the 10th National Appraisal Institute Convention – “A Minneapolis Odyssey-2001” to be held in Minneapolis beginning on June 17th. Rob Lunz and Tim Mardell had worked hard to secure the convention and the Chapter had hosted a “kick-off” reception in November of 2000 at the Appraisal Institute’s Fall meetings. Now it was time to get the members involved and find volunteers to help plan the “Region Hospitality” event and to welcome members and colleagues from all over the US and Canada.

Who would be a better person to get this all going than the official chapter “Cheerleader”? The cheerleader had already been the official greeter at the kick-off reception in Chicago, impersonating as only he could, the Governor of MN at the time, Jesse Ventura. Now he was going to make sure that those who attended the convention would find a “real show of Minneapolis, St. Paul and the surrounding areas”, which of course would come with the best of ‘Minnesota-Nice’ hospitality. He worked endlessly at this.

The “Cheerleader” as we will refer to him for now, was also President of the Chapter in 2001, and with that job came endless responsibilities throughout the year. The decision was made for the Chapter to become the facilitator for Education for the Chapter and to break ties with the University of St. Thomas, and contacts and talks needed to be made by the Education Committee to work with the University of Minnesota. We witnessed big Ice Storms at meetings, and our first educational offerings, but made it through to the convention which was a big success. Our Cheerleader was there to welcome everyone “royally” to the reception at Brit’s Pub and could be found everyday at the Hotel making sure he visited with everyone in attendance either at the reception desk or in the lobby, or by wineing and dining them at the restaurant. Rob and Tim couldn’t have asked for a better “front” man!!!

And then came the tragic events of 9/11. The Cheerleader once again was on the phone with the Appraisal Institute to find ways that the chapter could lend their services to any who might be in need. He led a proposal here to match funds with the Appraisal Institute and also to spearhead a campaign within the Chapter for donations to the Red Cross Blood centers, the Salvation Army and to various funds for families of the victims.

The Chapter “Cheerleader” is a man of many talents and also many accomplishments.

He earned his RM in 1976 and his MAI in 1991.

He was the President (1981-1982) and Director of Chapter #198, Society of Real Estate Appraisers

Director of Minnesota Chapter #35 – American Institute of Real Estate Appraisers - 1985-1987

Director of Metro/Minnesota Chapter of the Appraisal Institute – 1996-1997

Officer and President of the Metro/MN Chapter 1998-2001

Region III Representative for the Metro/MN –North Star Chapter

Vice-Chair of Region III – 2007 and Chair of Region III - 2008

Member of the National Board of Directors 2007-2008

Recently appointed to the Audit Committee of the Appraisal Institute

By now, many of you have realized that the Chapter “Cheerleader” could only be Chuck Springer, the man we are honored to present the Chapter’s Honorary Award of 2008.

We thank you, Chuck, for the countless hours of dedication and service and especially the humor and energy you brought to your Presidency and every position you have held and will go on to hold with the North Star Chapter and the Appraisal Institute. Not only have you been our Chapter Cheerleader, but you have been a Good-Will Ambassador of gigantic proportions. One can’t help but wonder how many thousands of miles you have driven to be at Board and Chapter Meetings. You have often been heard to say, “ your Dad, Bob – a well known appraiser and supporter of the Society, Institute and Appraisal Institute – would think all these positions you have held were ‘pretty darn good’”. How proud he must be, as are your wife Mary, your children, and the two new loves of your life, your grandsons, Parker and Caleb!

Thank you, Chuck!!



Facsimile Transmittal

North Star Chapter of the Appraisal Institute

Fax: 651-633-5956

Phone: 651-633-0676

1265 Josephine Road
Roseville, Minnesota 55113



Date:

Attention:

Maribelle

FAX:

651-633-5956

From:

Number of pages (including this cover):

Schedule: 11:30 am ~ Registration

12:00 pm ~ Luncheon followed by the two-hour program

Please reserve the following space(s) for me on January 13th at the Golden Valley Country Club
for the Luncheon and Program with **Ken Riggs, MAI, CRE, CFA**

7001 Golden Valley Road, Golden Valley, MN 55427. Call (763) 732-4100 for directions or use www.mapquest.com

Name: _____

Guest: _____

If you have paid your Chapter Service Fee there will be a \$40.00 additional fee for this meeting only.
(This will help cover the cost of the speaker and a copy of the RERC—2009 Forecast Book)
Otherwise the fee for Members and Guests —\$80.00 (this meeting only).

Please make your reservations for the Luncheon by January 9, 2009

Cancellations not called in by January 12th will be billed.

NO-Shows will also be billed.

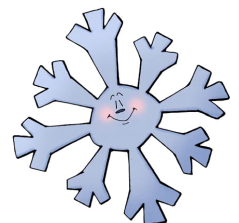
Register Online: www.northstarai.org/meetingsEvents.asp

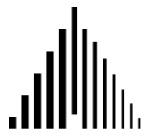
Fax: 651/633.5956

E-mail: MaribelleC@aol.com

or mail your resrvations to: Maribelle Cushman

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Appraisal Institute®

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Real Estate Solutions

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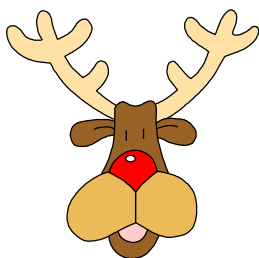


In This Issue...

Tuesday, Jan. 13—Ken Riggs, Jr.— Annual RERC Industry Outlook—2009

Dates to remember.....2009

**“The
Latest in
Courses,
Seminars,
Meetings
&
Programs”**



- Jan. 6 **Chapter Board of Directors Meeting—3:00 - 5:00 p.m.**
- Jan. 8 **Introduction to FHA Appraising - Inst: Craig Harrington, SRA**
- Feb. 16 **An Introduction to Valuing Green Buildings**
Cont. Educ. and Conf. Center- Instructor: Alan Simmons, SRPA
- Feb. 10-13 **Basic Appraisal Principles**
Cont. Educ. and Conf. Center—Instructor: C. Harrington, SRA
- Feb. 24-27 **Basic Appraisal Procedures**
Cont. Educ. and Conf. Center—Instructor: C. Harrington, SRA
- March 9-10 **Course 410—15 Hour National USPAP Course**
Cont. Educ. & Conf Center—Instructor: Rich DuBay, SRPA, SRA
- Mar. 12 **Associates Guidance Workshop**
Cont. Educ. & Conf. Center
- April 2 **Course 400—7 Hour National USPAP Course**
Cont. Educ. & Conf. Center—Instructor: Craig Harrington, SRA
- Mar. 23-28 **Advanced Income Capitalization (Course 510)**
Continuing Education and Conference Center